

Business Development Programme 2018



Founded in 2001 and formalized in 2004, The Hope Factory is powered by the South African Institute of Chartered Accountants. Our Enterprise Development Programme offers a results driven module over a 12 month period.

Our Core Focus Areas:

- Leadership Development (Self-Leadership Mastery)
- Business Skills Mastery
- Financial Skills Excellence

Programme Overview:

Leadership Development Mastery

- Personal Preference Assessment
- Leadership Coaching
- Personal Development plans and goal setting
- Personal Development Workshops

Business Skills Mastery:

- Business Diagnostic Assessment
- Business Development Plan and Goal setting
- Business Development Workshops
- Business Specific Clinic
- Entrepreneur Advisory Board
 - Exposure to Market
- Business Growth Investment

Financial Skills Excellence:

- Financial Skills Excellence
- Finance Systems Audit & Advisory
- Financial Skills Training
- Financial Reporting & Analysis
 - Financial Coaching
- Access to Specialist Advisory (Tax Practitioners etc.)
- Facilitate Access to Funding Service Providers or Institutions
- Finances Management
 - Accounting

Mentoring Process:

With our expert selected consultant mentors, we offer One-on-One business and financial mentorship sessions 3hrs monthly per entrepreneur. This aims to TEACH new skills, to COACH, to improve existing skills, and to give DIRECTION. Through Mentorship we EMPOWER you as the individual without creating CO-DEPENDENCE. We employ a strategic mentorship model based on each SMME's growth development needs, keeping track of their business growth through our Business Performance Review and Feedback Reports.

Growing people. Developing Businesses. Impacting Communities

Entrepreneur Recruitment Process:

Sectors:

- ICT
- Manufacturing
- Service
- Stationery Supply
- Construction
- Catering
- Transportation/Logistics
- Uniform and Corporate Supply

Requirements:

- 51% Black owned and owner managed business
- Minimum two active years in Business
- Valid Statutory Documents: BEE Certificate, Tax Clearance, CIPC registration, Valid Business Bank Account
- Previous Year Financials

Applications:

- Complete the application form
- Submit the supporting documentation
- If shortlisted you will be called for an interview



Contact Us:

Johannesburg
Contact Audrey on 011 479 0638
Email: joinhope@thehopefactory.co.za

Port Elizabeth
Contact Wendy on 041 484 7400
Email: wendym@thehopefactory.co.za

